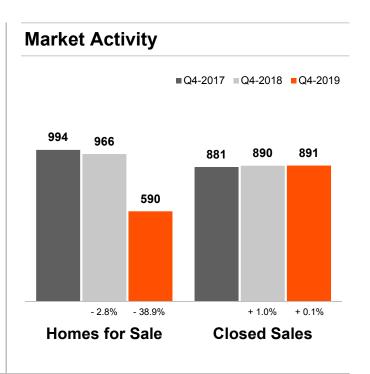
Q4-2019

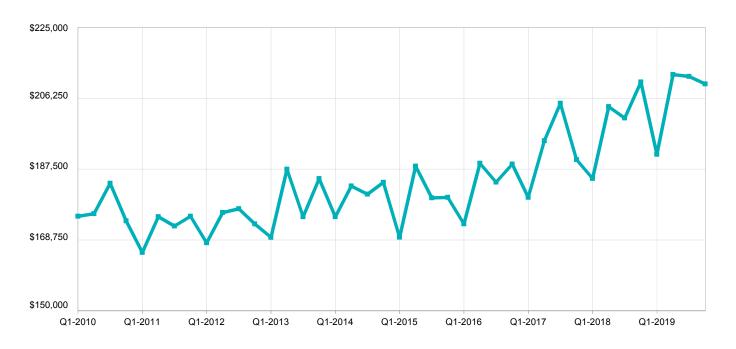


Cumberland County, PA

Key Metrics	Q4-2019	1-Year Change		
Median Sales Price	\$210,000	- 0.2%		
Avg. Sales Price	\$238,912	+ 2.8%		
Pct. of Orig. Price Received	96.9%	+ 1.5%		
Homes for Sale	590	- 38.9%		
Closed Sales	891	+ 0.1%		
Months Supply	1.9	- 42.4%		
Avg. Prop. Mktg. Period	50	- 13.7%		



Historical Median Sales Price for Cumberland County, PA



Q4-2019



Cumberland County, PA ZIP Codes

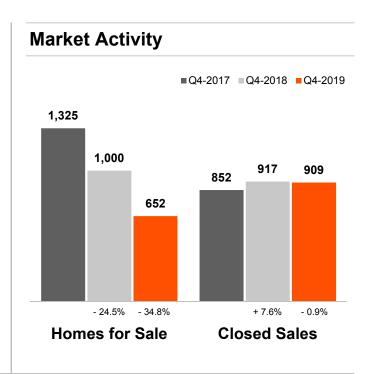
	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q4-2019	1-Yr Change	Q4-2019	1-Yr Change	Q4-2019	1-Yr Change	Q4-2019	1-Yr Change
17007	\$384,990	+ 54.6%	97.6%	+ 3.8%	17	- 69.6%	26	- 13.3%
17011	\$202,000	+ 1.1%	96.8%	+ 1.3%	32	- 27.3%	119	+ 5.3%
17013	\$169,450	+ 10.6%	97.8%	+ 2.7%	69	+ 7.8%	103	- 2.8%
17015	\$222,000	- 4.9%	96.9%	+ 0.7%	41	- 38.8%	77	+ 22.2%
17019							0	- 100.0%
17025	\$194,450	+ 3.3%	96.3%	- 1.2%	49	- 32.9%	76	- 3.8%
17043	\$154,900	+ 2.2%	93.0%	- 3.9%	57	+ 9.6%	20	0.0%
17050	\$277,950	- 7.2%	97.4%	+ 1.1%	42	- 23.6%	160	- 7.0%
17053							0	- 100.0%
17055	\$227,000	+ 3.7%	99.2%	+ 3.2%	54	+ 1.9%	157	- 9.8%
17065	\$148,500	- 1.9%	90.4%	- 5.0%	81	- 5.8%	17	+ 6.3%
17070	\$185,000	+ 14.4%	95.9%	+ 1.5%	32	- 39.6%	41	- 49.4%
17090							0	- 100.0%
17240	\$183,500	+ 31.2%	93.3%	- 1.3%	71		6	
17241	\$145,000	- 28.4%	95.4%	+ 1.9%	90	+ 73.1%	21	+ 31.3%
17257	\$175,900	+ 4.7%	93.9%	+ 3.5%	76	- 8.4%	51	- 35.4%
17266	\$163,150	+ 27.7%	98.3%	+ 5.1%	9	- 86.8%	2	- 50.0%
17307							0	- 100.0%
17324	\$100,200	- 51.1%	89.6%	+ 2.9%	46	- 33.3%	13	+ 18.2%
17372							0	- 100.0%

Q4-2019

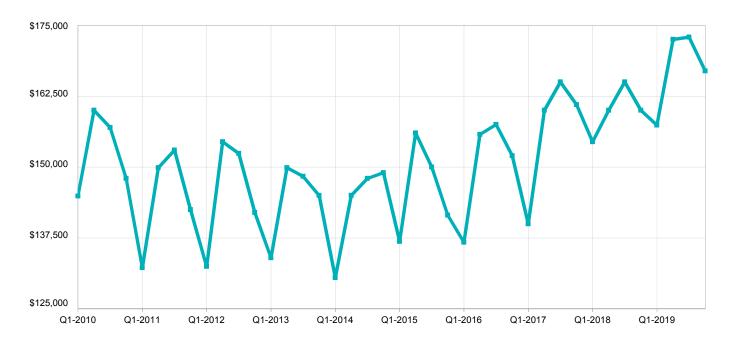


Dauphin County, PA

Key Metrics	Q4-2019	1-Year Change		
Median Sales Price	\$166,950	+ 4.3%		
Avg. Sales Price	\$192,997	+ 4.7%		
Pct. of Orig. Price Received	95.2%	0.0%		
Homes for Sale	652	- 34.8%		
Closed Sales	909	- 0.9%		
Months Supply	2.0	- 39.4%		
Avg. Prop. Mktg. Period	49	- 21.6%		



Historical Median Sales Price for Dauphin County, PA



Q4-2019



Dauphin County, PA ZIP Codes

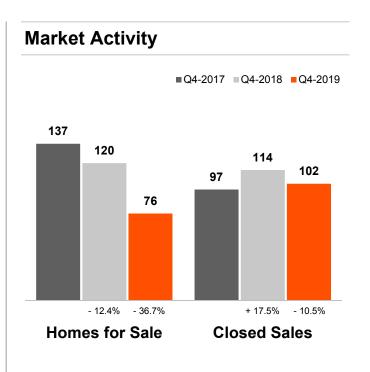
	Median S	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q4-2019	1-Yr Change	Q4-2019	1-Yr Change	Q4-2019	1-Yr Change	Q4-2019	1-Yr Change	
17017							0		
17018	\$195,250	+ 3.3%	94.7%	+ 0.4%	28	- 6.7%	18	+ 260.0%	
17020							0	- 100.0%	
17022	\$275,983	+ 33.0%	93.9%	- 3.9%	140	+ 250.0%	9	- 86.6%	
17023	\$93,000	- 20.8%	100.4%	+ 5.1%	115	+ 74.2%	7	+ 75.0%	
17028	\$70,000	- 20.0%	84.3%	- 5.4%	86	- 27.7%	4	- 60.0%	
17030	\$81,450		95.1%		27		2		
17032	\$185,000	+ 7.2%	95.5%	- 3.9%	48	+ 14.3%	16	+ 14.3%	
17033	\$289,500	+ 11.3%	93.6%	- 1.3%	62	- 17.3%	32	- 41.8%	
17034	\$73,000	- 27.0%	90.7%	- 10.4%	54	+ 25.6%	9	+ 80.0%	
17036	\$230,000	+ 15.6%	96.3%	+ 0.7%	42	- 20.8%	84	- 9.7%	
17048	\$58,500	+ 67.1%	81.6%	- 6.7%	61	+ 306.7%	4	+ 300.0%	
17057	\$139,500	- 0.3%	96.2%	+ 2.2%	46	- 29.2%	70	+ 4.5%	
17061	\$100,000	- 37.1%	93.7%	- 3.9%	38		17		
17078	\$183,700	- 3.3%	97.4%	- 0.2%	26	- 23.5%	8	- 89.2%	
17098	\$103,500	+ 20.0%	89.1%	+ 1.5%	88	+ 125.6%	8	+ 33.3%	
17101	\$137,000	- 51.7%	91.3%	- 1.5%	110	+ 5.8%	2	- 66.7%	
17102	\$117,500	+ 2.6%	96.1%	+ 4.5%	45	- 54.1%	24	- 36.8%	
17103	\$50,000	- 13.8%	93.3%	- 2.2%	35	- 40.7%	25	0.0%	
17104	\$55,950	- 15.1%	87.4%	- 1.6%	63	- 6.0%	54	+ 3.8%	
17109	\$160,000	+ 4.6%	95.3%	- 0.3%	29	- 38.3%	69	+ 25.5%	
17110	\$155,000	+ 5.4%	94.1%	- 1.9%	55	+ 1.9%	123	+ 8.8%	
17111	\$191,500	+ 15.6%	97.3%	+ 0.5%	47	- 13.0%	126	- 10.0%	
17112	\$226,900	+ 0.8%	97.7%	+ 0.6%	48	- 26.2%	163	+ 0.6%	
17113	\$117,000	+ 47.2%	95.4%	+ 4.3%	46	- 27.0%	33	- 2.9%	
17129							0		
17502							0	- 100.0%	
17830							0		
17980							0	- 100.0%	

Q4-2019

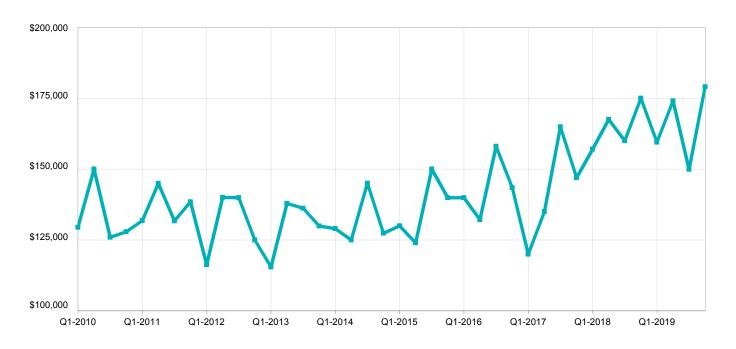


Perry County, PA

Key Metrics	Q4-2019	1-Year Change	
Median Sales Price	\$179,000	+ 2.3%	
Avg. Sales Price	\$181,987	- 3.2%	
Pct. of Orig. Price Received	95.3%	+ 1.8%	
Homes for Sale	76	- 36.7%	
Closed Sales	102	- 10.5%	
Months Supply	2.3	- 30.3%	
Avg. Prop. Mktg. Period	52	- 24.8%	



Historical Median Sales Price for Perry County, PA



Q4-2019



Perry County, PA ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q4-2019	1-Yr Change	Q4-2019	1-Yr Change	Q4-2019	1-Yr Change	Q4-2019	1-Yr Change
17006	\$100,000	- 20.0%	99.0%	+ 15.3%	11	- 92.8%	3	0.0%
17020	\$142,700	- 19.8%	101.3%	+ 7.4%	30	- 23.1%	23	+ 9.5%
17021							0	- 100.0%
17024	\$120,000	- 32.4%	88.4%	- 9.3%	48	- 23.8%	3	- 25.0%
17037	\$210,500	+ 23.8%	89.4%	- 6.9%	74	+ 89.7%	4	0.0%
17040	\$274,950	+ 52.8%	96.6%	- 3.4%	31	0.0%	4	- 33.3%
17045	\$179,900	+ 10.7%	85.5%	- 4.9%	46	- 41.8%	3	- 40.0%
17047	\$217,000	+ 14.8%	97.5%	+ 0.5%	47	- 14.5%	3	- 57.1%
17053	\$198,000	- 1.0%	90.9%	- 6.2%	88	+ 12.8%	19	+ 18.8%
17062	\$194,000	+ 52.5%	96.3%	+ 8.3%	39	- 49.4%	2	- 83.3%
17068	\$188,450	+ 19.7%	93.3%	- 1.5%	64	- 8.6%	11	+ 37.5%
17074	\$137,750	- 13.9%	93.0%	+ 3.1%	36	- 43.8%	12	0.0%
17090	\$188,000	- 10.4%	97.8%	+ 5.2%	56	- 45.6%	15	- 11.8%